

## THE DEVELOPMENT OFFICE

Working with Europe

We develop and manage the College of Europe's professional services, projects and partnerships. In working with Europe, we rely on and complement the College of Europe's expertise and worldwide network.

### Who we are

The Development Office was established in Bruges in 1996 as a service of the College of Europe – one of the longest established and most renowned institutes of postgraduate European studies. Its Bruges office consists of a multinational team with solid experience in managing European and worldwide projects.

### What we do

We offer professional services for and in cooperation with individuals, universities, public bodies, private companies and non-governmental organisations all over the world. Our portfolio includes:

- » professional training in EU affairs;
- » academic cooperation projects;
- » services for the EU institutions;
- » project partnerships.

### Why work with us

- » tailor-made services from a competent team that is capable of responding to your needs;
- » high-quality results drawing on the expertise of one of the most genuinely European university institutes, which was founded in 1949;
- » exclusive networking possibilities with EU professionals, professors, alumni and partners.

For more information visit:

[www.coleurope.eu/development](http://www.coleurope.eu/development)

## PROFESSIONAL EU TRAINING COURSES

2010 Programme

### 17<sup>th</sup> Intensive Seminar on the EU

» One Seminar – Three Training Programmes

Bruges & Brussels – 28 June-16 July / 5-16 July / 5-9 July 2010  
Registration deadline: 1 June 2010

**Registration fee including accommodation and full board:**

**€4,200 for the Classic Programme**

**€3,500 for the Advanced Programme**

**€2,500 for the Compact Programme**

### EU Negotiations in Practice

» Advanced Training Course

Bruges & Brussels – 17-21 May / 22-26 November 2010  
Registration deadlines: 30 April / 5 November 2010

**Registration fee including accommodation and full board:**

**€ 2,500**

### EU Fact Finding

» The EU at Your Fingertips!

Brussels – 19 March / 8 October 2010  
Registration deadlines: 8 March / 27 September 2010

**Registration for the half-day workshop: €350**

For further information and registration visit:

[www.coleurope.eu/development](http://www.coleurope.eu/development)

**Attractive discounts for early birds, groups and alumni!**



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## DEVELOPMENT OFFICE

Working with Europe



## Professional Training Courses on EU Affairs

2010 PROGRAMME



Brugge

College of Europe  
Collège d'Europe



Natolin

## INTENSIVE SEMINAR ON THE EU

One Seminar – Three Training Programmes

College of Europe Bruges Campus & Brussels, Belgium

- » **Classic Programme: 28 June-16 July 2010**
- » **Advanced Programme: 5-16 July 2010**
- » **Compact Programme: 5-9 July 2010**

**An intensive learning and networking experience in a truly European environment.**

### What is it about?

Celebrating its 17<sup>th</sup> anniversary this year, the Intensive Seminar is our flagship training. It is a one-, two- or three-week seminar providing you with in-depth knowledge and practical skills on EU decision-making and policies.

An experienced training team designs an engaging programme including focused sessions, practical exercises, interactive debates, visits to Brussels and social events. Trainers and professionals representing the public and private sectors, civil society and academia from all over the world gather for this unforgettable summer programme in the historic city of Bruges.

### Why participate?

- » take part in high-level, tailored sessions drawing on the expertise of one of the most renowned European university institutes;
- » gain a first-hand insight into the EU environment during visits to the EU institutions in Brussels;
- » attend panel discussions, enjoy social activities and extend your international network;
- » receive a certificate from the College of Europe upon successful completion.

“A joyful experience spent in an academic, fully professional and friendly atmosphere with plenty of opportunities to meet people from all over the world. I can strongly recommend it!”

*Participant of the 2009 Intensive Seminar on the EU*

## EU NEGOTIATIONS IN PRACTICE

Advanced Training Course

College of Europe Bruges Campus & Brussels, Belgium

- » **Spring Course: 17-21 May 2010**
- » **Autumn Course: 22-26 November 2010**

**Gain the knowledge and self-confidence to effectively negotiate in an EU context.**

### What is it about?

The five-day course offers an insight into the theory and practice of EU negotiations. The focus is on interactive elements including a simulation exercise of Council negotiations.

Drawing on their extensive experience, our lecturing staff will teach you how to become a successful and strategic negotiator within the political and legal structures of the EU. The course is primarily targeted at officials but also attracts professionals from companies, civil society, universities and institutes from both EU and non-EU countries.

### Why participate?

- » improve your knowledge of EU decision-making and enhance your professional skills in sessions;
- » experience ‘Brussels’ during and after the one-day training session at the Council of Ministers;
- » enjoy a unique opportunity to debate and extend your personal and professional network;
- » receive a certificate from the College of Europe upon successful completion.

“This workshop goes beyond the traditional classroom or lecture hall environment; participants are not merely part of the audience but become negotiators. They learn by really immersing themselves in the simulation!”

*EU Negotiations in Practice trainer*

## EU FACT FINDING

The EU at Your Fingertips!

Business Training, Brussels, Belgium

- » **Spring Course: 19 March 2010**
- » **Autumn Course: 8 October 2010**

**Learn how to find online EU related information quickly and effectively.**

### What is it about?

In this focused half-day workshop you will learn how to find your way through the ‘jungle’ of websites on EU legislation, policies and institutions.

Our trainer will guide you using an interactive presentation made available during and after the workshop. The compact training course is targeted at professionals working on European affairs and representing the public and private sectors, civil society and academia. To ensure a high level of interactivity the number of participants is limited.

### Why participate?

- » improve, extend and update your knowledge of the EU in a hands-on workshop;
- » strengthen your professional skills through the numerous practical exercises;
- » enjoy a unique opportunity to learn in a multicultural atmosphere and extend your network;
- » receive a certificate from the College of Europe upon successful completion.

“I teach participants how to find the requested information in one click. The workshop is always as interactive as possible.”

*EU Fact Finding trainer*

For more information and to register visit:  
[www.coleurope.eu/IS2010](http://www.coleurope.eu/IS2010)

Early bird deadline (-10%): 9 April 2010  
Registration deadline: 1 June 2010

For more information and to register visit:  
[www.coleurope.eu/EUNegotiations](http://www.coleurope.eu/EUNegotiations)

Early bird deadlines (-10%): 22 March / 27 September 2010  
Registration deadlines: 30 April / 5 November 2010

For more information and to register visit:  
[www.coleurope.eu/EUFactFinding](http://www.coleurope.eu/EUFactFinding)

Early bird deadlines (-10%): 22 February / 13 September 2010  
Registration deadlines: 8 March / 27 September 2010