



College of Europe  
Collège d'Europe

Brugge



Natolin

## ECTS CARD

### STUDY PROGRAMME

European Interdisciplinary Studies, Natolin campus (Advanced Academic Master)

### YEAR

2023-2024

### COURSE TITLE

**EU Decision-making and Interest Representation in Practice / Le processus décisionnel de l'Union européenne et la représentation d'intérêts**

### SEMESTER

2

### COURSE PROFESSOR(S)

MARISSEN Vicky

### ACADEMIC ASSISTANT(S)

BOGUSŁAWSKI Jan

### COURSE TYPE

Simulation Game

### MAJOR(S)

EPAP

### ECTS CREDITS

no ECTS

### TEACHING HOURS

10

### INDIVIDUAL & GROUP STUDY TIME

### TUTORIAL(S)

### COEFFICIENT

not applicable

### LANGUAGE(S)

EN, FR

### COURSE OBJECTIVE

The course targets at giving students a practical insight on how the EU decision-making system works (the implementation in particular), how external stakeholders (can) engage with the EU and on techniques that allow them to successfully bring their points of view across. The students will be preparing and running a negotiations between various parties (EU Commission, private stakeholders, national authority, third country).

### COURSE LEARNING OUTCOMES

- Detailed understanding of the EU decision-making process
- Good insights on the various stakeholders active at EU level and how to advocate interest at best
- Practical understanding of negotiation and communication techniques
- Practical experience in formulation of arguments
- Develop of inter-personal skills

### RECOMMENDED PREPARATION

Each participant is required to do recommended background reading, personal preparation before the negotiation sessions. Independent research by students is recommended and the basis of a pre-conceived questionnaire.

### TEACHING METHOD(S)

Lecture, Q&A, simulation exercise.

## ASSESSMENT METHOD AND CRITERIA

Not applicable.

## COURSE CONTENTS

Session 1: lecture, briefing exercise and Q&A (3 hours)

- EU decision-making system with specific focus on the adoption process for implementing acts and the specific role of the European Medicines Agency, the EU Commission, Member states and the EU Court of Justice
- Orphan legislation: how it operates and key principles to take into account
- Lobbying and communication techniques and strategies at EU level

Session 2: simulation exercise (2 blocks of 2,5 hours; total: 5 hours)

Session 3: debriefing (2 hours)

## COURSE MATERIALS (readings and other learning resources/tools)

EU Orphan legislation, booklet 'the Orphacol saga', Books: 'New practical Guide to the EU labyrinth', 'Handbook on EU secondary legislation'.